

2/5/03

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

\*\* At 2/19/2003  
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hours per response..... 12.00



03002759

ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

SEC FILE NUMBER  
8- 52675

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

January 1, 2002

December 31, 2002

REPORT FOR THE PERIOD BEGINNING \_\_\_\_\_ AND ENDING \_\_\_\_\_  
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: Jacques Financial, LLC  
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  
15430 Avery Road

OFFICIAL USE ONLY  
FIRM I.D. NO.

(No. and Street)  
Rockville MD 20855  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
Joseph W. Jacques / Anne Jeffress 301-738-1303  
(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Joseph M. Kissell, CPA

(Name - if individual, state last, first, middle name)

14913 Emory Lane; Rockville MD 20853  
(Address) (City) (State) (Zip Code)

CHECK ONE:

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.

PROCESSED  
FEB 21 2003  
THOMSON  
FINANCIAL

REC'D S.E.C.  
FEB 5 2002  
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FOR OFFICIAL USE ONLY

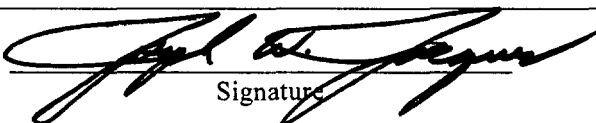
\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

08-2-13

## OATH OR AFFIRMATION

I, Joseph W. Jacques, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Jacques Financial, LLC, as of December 31, 20 02, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

NONE

  
Signature  
MANAGER  
Title

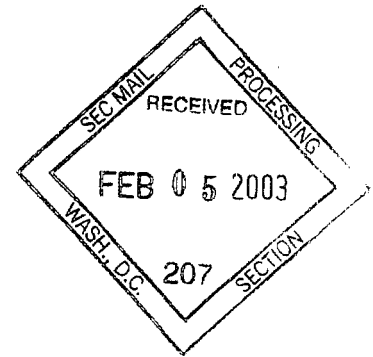
  
Notary Public

Anne E. Jeffress, Notary expires August 1, 2005

This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☒ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☒ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☒ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☒ (m) A copy of the SIPC Supplemental Report.
- ☒ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

*\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).*



**FINANCIAL STATEMENTS AND  
INDEPENDENT AUDITORS' REPORT**

**JACQUES FINANCIAL, LLC**

**DECEMBER 31, 2002**

Jacques Financial, LLC

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# JOSEPH M. KISSELL

## Certified Public Accountant

14913 EMORY LANE  
ROCKVILLE, MD 20853

(301) 460-0434

### INDEPENDENT AUDITORS' REPORT

Member  
Jacques Financial, LLC

We have audited the accompanying statements of financial condition of Jacques Financial, LLC as of December 31, 2002, and the related statements of operations, changes in member's equity and cash flows for the year ended December 31, 2002. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We have conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Jacques Financial, LLC as of December 31, 2002, and the results of its operations and its cash flows for the year ended December 31, 2002, in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplemental information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplemental information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



Rockville, Maryland  
January 29, 2003

Jacques Financial, LLC  
STATEMENT OF FINANCIAL CONDITION

December 31, 2002

ASSETS

CURRENT ASSETS

Cash	\$ 34,967
Commissions receivable	117,630
	<u>152,597</u>

OTHER ASSETS

Investment securities available for sale	56,077
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Total assets	<u>\$ 208,674</u>
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LIABILITIES AND MEMBER'S EQUITY

CURRENT LIABILITIES

Commissions payable to related party	\$ 108,220
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MEMBER'S EQUITY

100,454

Total liabilities and member's equity	<u>\$ 208,674</u>
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See independent auditors' report and notes to financial statements.

Jacques Financial, LLC  
STATEMENT OF OPERATIONS

For the year ended December 31, 2002

Revenue	
Commissions	\$ 1,220,677
Interest income	3,421
	<hr/>
Total revenue	1,224,098
	<hr/>
Expenses	
Commissions	1,188,993
Licenses and permits	5,905
Insurance	10,328
Unrealized loss on investments	12,716
Other expenses	6,041
	<hr/>
Total expenses	1,223,983
	<hr/>
NET INCOME	\$ 115
	<hr/>

See independent auditors' report and notes to financial statements.

Jacques Financial, LLC

STATEMENT OF CHANGES IN MEMBER'S EQUITY

For the year ended December 31, 2002

Balance at January 1, 2002	\$ 100,339
Net income	<u>115</u>
Balance, December 31, 2002	<u><u>\$ 100,454</u></u>

See independent auditors' report and notes to financial statements.



Jacques Financial, LLC

STATEMENT OF CASH FLOWS

For the year ended December 31, 2002

Cash flows from operating activities	
Net income	\$ 115
Adjustments to reconcile net income to net cash used in operating activities	
Changes in assets and liabilities:	
Increase in commissions receivable	(465)
Unrealized loss on investments	12,716
Increase in commissions payable to related party	2,772
	<hr/>
Net cash provided by operating activities	15,138
	<hr/>
NET INCREASE IN CASH	15,138
Cash, beginning of year	19,829
	<hr/>
Cash, end of year	<u><u>\$ 34,967</u></u>

See independent auditors' report and notes to financial statements.

Jacques Financial, LLC

NOTES TO FINANCIAL STATEMENTS

December 31, 2002

NOTE A - ORGANIZATION

Jacques Financial, LLC, a Maryland single member limited liability company (the Company), was formed on January 24, 2000 for the purpose of providing clients with customized financial solutions to their retirement and short-term asset protection needs. Operations began on December 19, 2000. The services provided are for individual and institutional customers in the Mid-Atlantic region, and other states. The sole proprietorship operates its broker/dealer business on the fully disclosed basis.

For the year ended December 31, 2002, the broker/dealer business accounted for 99% of total revenue. Remaining revenue was generated by interest income.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Basis of Accounting

The accompanying financial statements are prepared on the accrual basis of accounting. As such, income is recognized in the period earned and expenses are recognized in the period incurred.

Income Recognition

Commissions revenue is recorded on a trade-date basis.

Commissions Receivable

Commissions receivable represent commissions due from various mutual fund families. These receivables are generally fully collected within 30 days. As a result, management has not provided an allowance for doubtful accounts.

See independent auditors' report.

Jacques Financial, LLC

NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2002

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investment Securities

Investment securities are valued at market value. The increase or decrease in unrealized appreciation or depreciation is included in income.

Income Taxes

As a single member LLC, the entity incurs no income taxes. The member is taxed on the taxable income of the Company. Therefore, no provision or liability for federal or state income taxes has been included in the financial statements.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments with a maturity of three months or less to be cash equivalents.

NOTE C - OTHER ASSETS - INVESTMENT SECURITIES

The costs, gross unrealized gains (losses) and fair value of securities as of December 31, 2002 are as follows:

	Cost	Prior Year Gross Unrealized Gains	Current Year Gross Unrealized (Losses)	Fair Value
Mutual fund securities	<u>\$ 67,530</u>	<u>\$ 1,263</u>	<u>\$(12,716)</u>	<u>\$ 56,077</u>

See independent auditors' report.

Jacques Financial, LLC

NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2002

NOTE D - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule, Rule 15c3-1, which requires the maintenance of a minimum amount of net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. The Company's ratio of aggregate indebtedness to net capital was 1.24 to 1 at December 31, 2002. Rule 15c3-1 also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. Under Rule 15c3-1, the Company is required to maintain net capital of not less than \$50,000. The Company had net capital of \$87,042 at December 31, 2002, which satisfied the net capital requirements.

NOTE E - RELATED PARTY TRANSACTIONS

Commissions Payable and Expense

Pursuant to the management agreement, Joseph W. Jacques, CPA, CFP, an affiliate of the member, will receive from the Company a commission fee in compensation for management services and services rendered as the Registered Representative of the Company. As management agent, Joseph W. Jacques, CPA, CFP is responsible for rent, utilities, salaries, telephone, equipment, furniture and fixtures, postage, office supplies, accounting services, and other general and administrative and office expenses incurred on behalf of the Company.

The commission fee paid to Joseph W. Jacques, CPA, CFP, is a percentage of the total commission revenue received by the Company. The commission rate is variable from period to period at the discretion of the Company. Joseph W. Jacques, CPA, CFP, retains the right to withdraw from the agreement upon appropriate notice. For the year ended December 31, 2002, the commission rate was 97.4%. \$1,188,993 of commission fees have been expensed by the Company for the year ended December 31, 2002, of which \$1,080,773 was paid during the year. Commission fees payable of \$108,220 remained outstanding at December 31, 2002.

NOTE F - CONCENTRATION OF RISK

The Company has agreements with numerous independent mutual fund families to originate the purchase and sales of mutual funds for the Company's clients. The manager of the Company is responsible for the majority of the revenue earned by the Company.

See independent auditors' report.

## SUPPLEMENTAL INFORMATION

Jacques Financial, LLC

SCHEDULE OF NET CAPITAL AND AGGREGATE INDEBTEDNESS  
UNDER RULE 15c3-1 OF THE SECURITIES AND  
EXCHANGE COMMISSION

For the year ended December 31, 2002

COMPUTATION OF AGGREGATE INDEBTEDNESS

Liabilities included in aggregate indebtedness	\$ 108,220
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COMPUTATION OF NET CAPITAL

Total member's equity from statement of financial condition	100,454
Less: Nonallowable assets	—
Other deductions and/or charges	5,000

Net capital before haircuts on securities positions	95,454
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Haircuts on securities	
Other securities	8,412

Net haircuts on securities	8,412
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Net capital	\$ 87,042
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CAPITAL REQUIREMENTS

Net capital required	\$ 50,000
Net capital in excess of requirements	37,042

Net capital, as shown above	\$ 87,042
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Ratio of aggregated indebtedness to net capital	1.24 to 1
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Jacques Financial, LLC

RECONCILIATION OF AGGREGATE INDEBTEDNESS AND NET CAPITAL

For the year ended December 31, 2002

RECONCILIATION WITH COMPANY'S COMPUTATION

Aggregate indebtedness, as reported in Company's Part II (Unaudited) Focus Report	\$ 108,220
Changes as noted during audit	
Other adjustments	<u>—</u>

Aggregate indebtedness per schedule of computation of aggregate indebtedness and net capital	<u><u>108,220</u></u>
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Net capital, as reported in Company's Part II (Unaudited) Focus Report	\$ 87,042
Changes as noted during audit	
Other adjustments	<u>—</u>

Net capital per schedule of computation of aggregate indebtedness and net capital	<u><u>\$ 87,042</u></u>
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Jacques Financial, LLC

EXEMPTION FROM REQUIREMENTS UNDER SEC RULE 15c3-3

For the year ended December 31, 2002

The Company claims exemption under provisions of SEC Rule 15c3-3k(2)(ii) and was in compliance with the conditions of such exemption.

The Company is not required to furnish information relating to possession or control requirements because it is exempt from SEC Rule 15c3-3.



Jacques Financial, LLC

SIPC ASSESSMENT

For the year ended December 31, 2002

The Company, as a member of the Securities Investor Protection Corporation, has been assessed \$150 for the year ended December 31, 2002. This assessment has been paid as of December 31, 2002.

# JOSEPH M. KISSELL

## Certified Public Accountant

14913 EMORY LANE  
ROCKVILLE, MD 20853

(301) 460-0434

### INDEPENDENT AUDITORS' REPORT ON INTERNAL ACCOUNTING CONTROL REQUIRED BY SEC RULE 17a-5

Member  
Jacques Financial, LLC

We have audited the financial statements of Jacques Financial, LLC for the year ended December 31, 2002, and have issued our report thereon dated January 29, 2003.

In planning and performing our audit of the financial statements of Jacques Financial, LLC for the year ended December 31, 2002, we considered its internal control in order to determine our auditing procedures for the purpose of expressing our opinion on the basic financial statements and not to provide assurance on internal control.

We also made a study of the practices and procedures followed by the Company in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph. Because of the inherent limitations in internal control or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also,

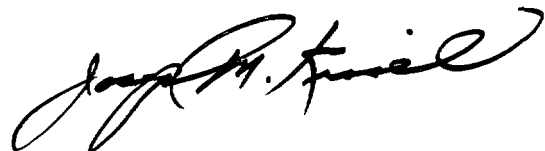
projection of any evaluation of the internal control and practices and procedures to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would necessarily disclose all matters in the internal control that might be material weakness under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the third paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulation, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002 to meet the Commission's objectives.

This report is intended solely for the information and use of the member, management, the Securities Exchange Commission, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities and Exchange Act of 1934, and is not intended to be, and should not be, used by anyone other than these specified parties.

Rockville, Maryland  
January 29, 2003

A handwritten signature in black ink, appearing to read "Joseph R. Furel". The signature is written in a cursive style with a large, sweeping initial "J" and a long, horizontal flourish extending to the right.